

2009 UK ICT Premier 250**UK****Eurodata Systems plc****Head Office**

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UK

<u>Contact Details</u>	Name	Salutation	email
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<u>Total Sales</u>			<u>% Sales Breakdown</u>	
Year End	\$USm	Local Currency x 1m	Category	%
Mar	43.8	£ 26.6	Hardware	53.38
			Software	33.46
			Services	13.16

<u>% Sales by country</u>	
UK	86.47
Rest of EU	13.53

Other Countries:

<u>End User Type</u>	<u>% of Sales</u>	<u>Authorisations</u>
Public Sector ✓	5	Microsoft Certified Gold Partner (Unified Communications, Mobility Solutions, Networking Solutions Security Solutions, Advanced Infrastructure Solutions, Information Worker Solutions)
Education ✓	3	IBM Business Partner, Warranty Centre
Bank/Finance ✓	18	HP Service Delivery Partner, Business Solutions Partner
Manufacturing		Sun Premier Partner. Public sector partner programme for the health sector, schools and housing trusts.
Construction ✓	8	Cisco Premier Partner
Telecoms		Other Symantec Gold Partner, Citrix Silver Partner, Dell Certified Partner, VMware Enterprise Partner, Check Point, RSA, Datacore, Quest, Packeteer, Platespin, Evidian, Websense, Doubletake, Riverbed
Utilities ✓	5	<u>Staff</u>
Healthcare ✓	18	Total 150
Transport/Logistics ✓	5	

Retail	✓	2
Others	✓	36
Others Specified	non-profit, media, legal	

Customer References Marks & Clerk, NHS Waltham Forest, Birmingham City Council, Virgin Atlantic, Kingston Hospital NHS Trust, Royal Opera House, Affinity Sutton, NMSI, McGraw Hill

Ownership Eurodata Systems Plc is privately owned by Managing Directors Mr. Simon Aron and Mr. Des Lekerman.

Overview Eurodata Systems plc was established in 1990. It features at number 86 on the UK ICT Premier 250 report. The company is a systems integrator and solutions provider to the mid-market specialising in networking and network equipment. It provides solutions and consultancy in the following areas: Systems Integration, Network/Security, Mobility, Storage, Virtualisation, Unified Communications, and Managed Services. The company also has a Microsoft Consultancy Practice with over 40 consultants. Its managed services portfolio provides short to medium cover for IT skills shortages. Its managed services include: systems management, systems alerting, security management, network monitoring and management, as well as support. The company has a focus on providing for the mid-enterprise market. The company headquarters, as well as its warehouse, are based in London, UK. In April 2009 the company acquired Transam Microsystems, an IT infrastructure services specialist. In the same year the company gained Unified Communications Competency from Microsoft.

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